



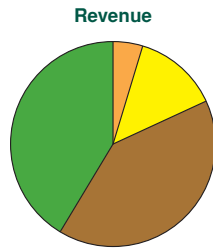
STATEMENT OF REVENUES AND EXPENSES

ANNUAL REPORT – INCOME STATEMENT

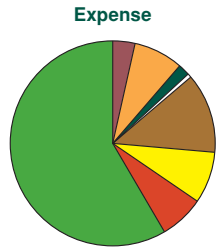
July 1, 2007 – June 30, 2008

Where our funds come from and how they are spent.

| | |
|------------------------------|---------------------|
| ● Federal Grants | \$ 1,225,204 |
| ● State | 1,199,885 |
| ● Patient/Insurance Payments | 398,012 |
| ● Other Revenue | 138,661 |
| Total Revenue | \$ 2,961,762 |



| | |
|----------------------------------|--------------|
| ● Personnel Costs | \$ 1,694,520 |
| ● Professional/Contract Services | 203,781 |
| ● Facilities | 236,454 |
| ● Supplies/Pharmacy | 365,361 |
| ○ Training & Development | 8,990 |
| ● Insurance | 53,425 |
| ● Other | 226,725 |
| ● Depreciation | 111,013 |



Total Expense \$ 2,900,269

Net Income \$ 61,493



MEDICAL SERVICES

- 1,721 individual patients served
- 5,702 medical visits of which 378 were urgent care visits and 24 were emergency visits
- Emergency Transport of 54 patients after being treated and stabilized at Hāna Health — 38 by air ambulance (helicopter and plane), 16 by ground

DENTAL SERVICES

- 477 individual patients served
- 1,010 dental visits

COMPLIMENTARY HEALTH

- 216 visits for acupuncture and lomi lomi massage therapy

ENABLING SERVICES

- Provided more than 8,500 meals to 90 kupuna through the Mai E 'Ai program
- 61 individuals participated in a variety of fitness classes including aerobics, circuit training and pilates
- Assisted 131 people with applications for publicly supported health insurance

HĀNA FRESH FARM

- Produced approximately 40,000 pounds of fresh, organic vegetables and fruits
- Sponsored weekly farmers' markets for Hāna residents and a monthly District Farmers' Market which includes other Hāna vendors
- Constructed two additional greenhouses

